Associated Pest Control Services Inc.

August 2016Conference Agenda:

“Running a High Performing Operation”

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| **Wednesday, August 3, 2016** | |
| 10:30 am to 1:00 pm | WORKING LUNCH: Executive Board Meeting: All Are Welcome! |
| 1:00 pm to 1:45 pm | Business Meeting Highlights/NPMA Update by Dominique M. Stumpf, CEO |
| 1:45 pm to 2:00 pm | Icebreaker– BEST BUSINESS DECISION SINCE THE LAST MEETING |
| 2:00 pm to 2:15 pm | Get to Know Your Fellow Member– Glenn Matthews and Bruce Carter |
| 2:15 pm to 3:15 pm | Member Presentation: PHIL COOPER – IMPLEMENTING THE ENTREPRENEURIAL OPERATION SYSTEM (EOS) |
| 3:15 pm to 3:30 pm | Break |
| 3:30 pm – 5:00 pm | CRACKER BARREL –What have you done that’s worked since our last meeting? – BOB STIEN |
| 5:00 pm | Adjourn |
| 6:00 pm to 7:00 pm | Cocktail Reception |
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| Thursday, August 4, 2016 | |
| 7:30 am to 8:00 am | Continental Breakfast |
| 8:00 am to 8:30 am | Icebreaker – WHAT EXCITES YOU ABOUT THE FUTURE OF YOUR BUSINESS |
| 8:30 am to 8:45 am | Get to Know Your Fellow Member – Glenn Matthews and Bruce Carter |
| 8:45 am to 9:30 am | Member Business Review: CHRIS CAVANAGH, PETRI’S POSITIVE PEST CONTROL (includes information about Junior Achievement Sponsorship) |
| 9:30 am to 10:15 am | Member Led Best Practice Discussion: DAVID BILLINGSLY –EMPLOYEE TESTING |
| 10:15 am to 10:30 am | Break |
| 10:30 am to 12:00 pm | Member Presentation: TODD LEYSE – TAKING A SIX SIGMA APPROACH TO YOUR BUSINESS |
| 12:00 pm to 1:30 pm | LUNCH (ON YOUR OWN) |
| 1:30 pm to 3:00pm | Member Presentation: ALFIE TRELEVEN – FAMILY TRANSITION AND TAX PLANNING |
| 3:00 pm to 3:30 pm | SWOT Review Discussion: KEVIN LEMASTERS - ENVIROPEST |
| 3:30 pm to 4:00 pm | In Memoriam Tribute: Harold Leyse and Linden Griffen |
| 4:45 pm | Busses leave for Group Social Event |
| Friday, August 5, 2016 | |
| 7:30 am to 8:00 am | Continental Breakfast |
| 8:00 am to 8:30 am | Icebreaker Exercise – FAVORITE BUSINESS BOOK |
| 8:30 am to 9:00 am | Associated Pest Website Update |
| 9:00 am to 10:15 am | Social Media Best Practice Panel Discussion: Marc Dykstra, Jen McCauley, Sarah Thomas, Jeremy Clark |
| 10:15 am to 10:30 am | Break |
| 10:30 am to 11:00 am | Member Business Review: BILLY TESH, PEST MANAGEMENT SYSTEMS INC. |
| 11:00 am to 12:30 am | CRACKER BARREL – BOB STIEN |
| 12:30 pm to 1:15 pm | LUNCH (PROVIDED IN ROOM) |
| 1:15 pm to 2:45 pm | Survey Recap and Group Discussion: INNOVATIVE USES OF TECHNOLOGY AND EQUIPMENT |